



‘Behind the Scenes’ Work at PMI Makes Things Happen Seamlessly

By Paul Patton, Senior Manager, R & D and Regulatory, Delta Faucet Co. and 2016 PMI Board President



Paul Patton

As we bring another year to a close and I reflect on all that was accomplished, I am amazed at everything that goes on “behind the scenes” at PMI. The normal daily activities happen seamlessly, thanks to **Barb Higgens’** leadership and the many hours the dedicated PMI staff spends on planning and paying attention to every detail. Meetings are exciting and run smoothly. Information

flows quickly to all stakeholders. And the organization works proactively to get the edge on upcoming legislative issues. It is hard not to look good as the current president; they make that a goal, too.

We have achieved a lot this year as an organization, and we have great momentum to keep moving forward – an active Board of Directors, outstanding committee chairs and the willingness of people to step up to leadership roles. We have also developed strategies and goals, focused on membership value, and established best practices and processes. All of these activities, combined with an active and engaged membership, will strengthen our association. I am confident the incoming president, **Pete Jahrling**, director, design engineering, Sloan Valve Company, will continue to build on this momentum and lead our organization even further.

Our annual meeting this year was extremely successful with record attendance and exceptional presentations. I heard from many participants that they enjoyed the meeting and felt like it was one of the best PMI has hosted. It was a pleasure for me to be a part of this process, and I thank the PMI staff for making it a truly beneficial meeting.

As I close, I want to thank each of the board members for being supportive and engaged throughout the year. You helped make the year a success and focused on making sure that everything we did added value for our members. Without your

dedication, we could not have accomplished so much. Our co-chairs also stepped up, offered suggestions and made sure that the committees were focused on working toward PMI’s strategies. Thanks to everyone who contributed. As we near the end of the year, I wish you all a wonderful holiday season.



Incoming 2017 PMI Board President, Pete Jahrling, receives the gavel from Paul Patton to begin his term in January

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A Lifetime of Worrying Has Served Me Well in My Career

By **Barbara C. Higgins, PMI CEO/Executive Director**



Barbara C. Higgins

I'm a worrier.

It's true.

Ask anyone who knows me well. **Trey, Paul, Jodi, Matt, Ann, Yvonne.** They will all vouch for me.

Worrying has served me well in a career which often centers around "the fine print." I think of stuff that could go wrong that occurs to NO one else. In a word, I'm a pro at worrying: anticipating impending doom, imagining unintended consequences, avoiding pitfalls, building in extra time for projects dependent on others; under-promising and over-delivering. In my book, a belt-and-suspenders approach is the key to success.

Less than a week before the annual PMI Conference last month, on a perfect autumn day without a cloud in the sky and in the midst of final preparations, PMI headquarters experienced a power outage that knocked out our phone lines for the entire day. (It appeared that every truck in the Comcast/AT&T fleet was in our driveway. See photo.)

Thanks to a redundant internet connection, we did have email access. (Get that? Redundant system. Whose idea do you suppose that was?) Then, unrelated to the power outage, we also experienced difficulties with the PMI website, AND my fully charged smart phone went dead. (When it rains, it pours!) But, we bounced right back and were fully operational within a day – never missing a beat.

I have such a knack for worrying that when the kids (now in their 30s) were little, in sharing their little-kid troubles, they would include what had caused them to worry that day. Relieved after

having off-loaded their worries on me, they happily skipped off to play, leaving me to ruminate about the grade school crisis du jour.

A talent for worrying is a wonderful trait for meeting planning, ordering stuff, (4 to 6 weeks' delivery? Yeah, right! I'll give it 90 days), analyzing contracts and allowing for travel time before important meetings. In this business, (and probably in this crazy world of ours), it's important to have a healthy dose of skepticism and an armload of contingency plans. I cut my teeth on the credo that "if it sounds too good to be true, it probably is." (Note that I watch **Judge Judy** every day and record it when I travel. Love her.) It will be interesting to see how I can re-purpose the skills as I transition to the new

chapter in my life. The Senior Center will never be the same!

And speaking of the transition, here's a heartfelt "thank you" to those of you who have reached out with your good wishes. It's been a great walk down memory lane, reminiscing with you about the past 18 years. How fast the time has gone! It continues to be my pleasure to serve PMI and this industry. But, in the words of Monty Python from Spam-a-lot, "I'm not dead yet!" We have another whole year together.

As you know from the quarterly activity reports and having witnessed the PMI Conference, we had a very productive 2016. We're on a roll. There's a lot more to be done. Let's keep the momentum going!



Register Now for Crystal Vision Breakfast

The 2017 Crystal Vision Award Breakfast will be held on January 11 during the KBIS show in Orlando, Florida at the Rosen Centre Hotel in the Grand C Ballroom. Register here: worldvision.org/crystalvision2017. The event salutes the manufacturers and builders who have donated generously to Storehouse of World Vision.

The Storehouse of World Vision serves under-resourced communities throughout the U.S. We partner with companies by taking their excess inventory and providing it to people in economically distressed areas.



PMI Conference Presents Water Efficiency Solutions

By Matt Sigler, PMI Technical Director



Matt Sigler

Record breaking member attendance was only one highlight from the PMI Conference held at the Westin O'Hare in Rosemont, Ill., from October

24-27. Presentations from the Water Efficiency and Sustainability Committee and Technical Committee meetings provided information and insights on important topics.

The Water Efficiency and Sustainability Committee Meeting featured a green panel discussion with representatives from three standard and program organizations: **Dirk Mason**, U.S. Green Building Council (USGBC); **Vicki Worden**, Green Building Initiative (GBI); and **Andrea Cooper**, the International Living Future Institute's Declare Program. They made these key points during their presentations:

- Multiple green building standard options such as LEED, Green Globes and Living Building Challenge create competition and are good for manufacturers.
- Manufacturers should know the chemicals used in their products for transparency purposes.
- Water quality should not be jeopardized for lower water consumption.

After the panel discussion, **Jeff Zeman**, principal environmental engineer from Kohler and co-chair of the Water Efficiency and Sustainability Committee, informed PMI members on what they should know in regards to LEED v4 and product transparency. He made these points:

- Buildings, and not products, are LEED certified.
- With LEED v4, you start to earn

points after you meet the prerequisites.

- LEED v4 is pushing the industry towards performance as it rewards high point valued credits for building and material reuse. This means manufacturers will need to use tools like lifecycle assessments and environmental product declarations to determine the ingredients used in their products.
- PMI can lead by continuing to develop guidance on product category rules, especially use-phase assumptions.

The Technical Committee Meeting featured two new presenters, **Dr. George Tchobanoglous**, professor emeritus, UC Davis Department of Civil and Environmental Engineering, and **Dr. Mark Rossi**, co-director, Clean Production Action. In addition, **Ralph Suppa**, general manager, Canadian Institute of Plumbing and Heating (CIPH), provided updates from Canada, and discussed the work that PMI and CIPH are undertaking in harmonizing several industry standards in the U.S. and Canada.

First, Dr. Tchobanoglous presented on "Wastewater Management in the 21st Century: Issues and Challenges" and "Direct Potable Reuse: The Time is Now." Dr. Tchobanoglous made the following points:

- Wastewater is a renewable recoverable source of potable water, resources and energy.
- Treatment plants are not designed to handle the variations caused by climate change.
- Due to water conservation efforts, there is not enough water to transport solids in sanitary sewer systems. This has led to increased corrosion in sanitary sewer systems.
- Direct potable reuse will continue to grow as the value of water increases significantly due to severe

water shortages caused by population growth and climate change.

Next, Dr. Rossi presented on "Green Chemistry & Plumbing Products," making the following points:

- New regulations related to chemicals in products keep increasing each year.
- Manufacturers can start to manage the chemical ingredients in their products by:
 - Determining their capabilities for managing data on chemical ingredients in their products.
 - Establishing a chemicals policy that aims to avoid chemicals of high concern with products, manufacturing, supply chains and packaging.
 - Determining how to assure conformance with their chemicals policy.

Finally, Ralph Suppa provided the following updates from Canada:

- The 2015 National Plumbing Code of Canada (NPC) was published in April 2016.
- CIPH is working to have automatic adoptions of the NPC by 2020.
- Low lead requirements are enforced in product standards that are referenced in the NPC.
- In June 2016, Canada's First Ministers agreed to decrease trade barriers between the provinces and territories.
- Based on input from members, CIPH and PMI are working with the standard organizations to harmonize UL 1795 and CSA C22.2 No. 218.2 (Hydromassage Bathtubs) and UL 1951 and CSA C22.2 No. 287 (Plumbing Accessories).

So there you have it, a brief summary of the topics addressed during the Water Efficiency and Sustainability Committee and Technical Committee meetings.

PMI 2016 Conference October 24 – 27, Westin O'Hare



View more pictures from the conference on our Facebook page: goo.gl/wOFveS

See conference videos on our YouTube page: goo.gl/BVoBea

See the satisfaction survey results:
Attendee Survey goo.gl/FsJv8a
Sponsor Survey goo.gl/d0AA2e



Proactively Engaging Influencers



Conference Compliments

“Thanks for all of your hard work on the event and congratulations on pulling off a great success.”

“Thank you for organizing such a fantastic conference, and for giving me the opportunity to present and display our reports, it was a real pleasure and a very educational experience!”

“This was an excellent conference. A great balance of opportunity for learning and networking with some laughs along the way.”

“Always well-done and flawless execution!”

“Thank you! Always enjoy the PMI Conference. Thank you to all that contributed to the planning and the execution. Well done!”

Congratulations to PMI's Award Recipients



1st Time Attendees: Sam McLeod, NSF International; Vladimir Schindler, Hansgrohe, Inc.; Andreas Kurz, Hansgrohe, Inc.; Mary Ahlbrand, Delta Faucet Company; Timo Kopka, Franke; and Ryan Ramaker, Hansgrohe, Inc. Not Shown: Carol Baricovich, InSinkErator; Blake Dinchak, InSinkErator; Phil Heslep, Dornbracht Americas, Inc.; Chris McDonald, Moen, Inc.; Troy Olsen, WCM Industries, Inc.; Eric Peterson, Viega LLC; and Mike Potvin, T&S Brass and Bronze Works, Inc.



Executive Panel: Ken Hair, vice president, new products, Water Pik, Inc.; William Strang, president, TOTO USA, Inc.; Paul Patton, PMI president and senior manager, R & D and regulatory research & development, Delta Faucet Company; Steve Bissell, president, decorative products, interiors group, Kohler, Co.; Tim O'Keeffe, CEO, Symmons Industries, Inc.; and Robert Knoll, president and CEO Speakman Company



PMI 2016 Board: Todd Teter, Moen, Inc.; Barbara C. Higgins, PMI; Nate Kogler, Bradley Corporation; Paul Patton, Delta Faucet Company; Scott McDonald, Fluidmaster, Inc.; Michael Miller, LSP Products; Pete Jabrling, Sloan Valve Company; Fernando Fernandez, TOTO USA, Inc.; Rick Reles, Kohler, Co.



Committee Chair Term Awards: Michael Martinez, Delta Faucet Company; Kris Alderson, Bradley Corporation; Chip Way, Lavelle Industries; and Shabin Moinian, ICC-ES. Not Shown: John Finch, Masco; Daniel Gleiberman, Sloan Valve Company; and Jeff Zeman, Kohler Company



New Member: John Schmitz, Globe Union Group, Inc.



New Member: Kal Nanji, Reliance Worldwide Corporation



25 Year Member: Marie-Helene Pernin and Frederic Fraise of NEOPERL, Inc.



Veronica Blette, chief, EPA WaterSense receives a plaque commemorating 10 years of WaterSense



President's Award Winners Pete DeMarco, IAPMO and John Finch, Masco Corporation



Strategic Advisory Council: Ray Fisher, Fisher Manufacturing Company and William Strang, TOTO USA, Inc. Not Shown: Grabam Allen, Sloan Valve Company; Robert Knoll, Speakman; Jai Shah, Delta Faucet Company; Todd Talbot, Fluidmaster, Inc.; and Claude Theisen, T&S Brass and Bronze Works, Inc.



Prospective members: Martin Marsic, Waxman Consumer Products; Jake Smith, ROHL; Vicente Gomez Ayala, Pavco, Inc.; and Colin Thielmann, Kerox, Ltd. Not Shown: Don Arnold, Kerox Ltd.; Franco Savoni, Elkay; Dale Stroud, Uponor; and John Watson, Elkay

Thank you to PMI Members, Leadership, Sponsors and Staff



Jim Schwantz (left), Mayor of Palatine, Ill., Dallas Cowboys Super Bowl Champion and former Chicago Bears player, along with David Lee (right), Retired United States Army Military Intelligence, support PMI and play along as secret service for President Clinton: Damian Mason



PMI staff with our special guest: Matt Sigler, technical director; Barbara C. Higgins, CEO/executive director; Damian Mason as Bill Clinton; Jodi Stubrberg, association manager; and Ann Geier, administrative assistant



Damian Mason studies up on the history of plumbing before his transformation



Congratulations to Chip Way of Lavelle Industries on winning the PMI First Time Attendee and Member Prospective Member Checklist drawing! This was a new, interactive way to meet and welcome First Time Attendee and Prospective Members. PMI President, Paul Patton, Delta Faucet Company drew the winning checklist during the final day of the conference for some of PMI's popular gear!

Thank you to our 2016 Conference Sponsors!



Congratulations to Kirk Mellits of Symmons Industries on winning the PMI Passport drawing! The Passport Program encourages conference attendees to visit each of the exhibiting sponsor booths at the PMI conference. PMI President, Paul Patton, Delta Faucet Company drew the winning passport during the final day of the conference for a \$100 Visa gift card and free registration for the 2017 conference in Sonoma California Wine Country!

As the Transition Begins ...

The announcement of the upcoming transition of PMI CEO/ Executive Director **Barbara C. Higgins** caught the attention of many friends and colleagues and caused an outpouring of well wishes. Here's a sample:

From Dominic Sims, CEO, International Code Council

On behalf of the boards and staff of the ICC Family of Companies, congratulations on the announcement of the transition from your CEO/Executive Director's positions at Plumbing Manufacturers International (PMI) next year.

This news is bittersweet, of course, because of the work our organizations have accomplished together to strengthen the plumbing, mechanical and fuel gas industry and tackle its most troubling issues: the lack of basic sanitation for millions and water conservation and efficiency where less than one percent of the world's population currently has access to drinkable water.

PMI's role as a partner in ICC's PMG Official Membership Council has been vital to these efforts by advocating for water-efficient products that meet high safety and performance standards in the built environment. By co-presenting a webinar on changes to the 2015 International Plumbing Code, or co-hosting a reception in Washington, D.C., for representatives from industry, federal agencies and other private sector organizations to commemorate World Water Day, we at ICC and PMI have gained so much from our like-minded initiatives and your valuable leadership.

As you embark into the next chapter of your life, please let me know if there is any way we can assist you in your future endeavors.

Dominic Sims, CEO, International Code Council

From Former PMI Chairman Gary Turner

Probably few in the current PMI membership realize what challenges Barbara took on to save and grow a dying PMI into a global voice for the plumbing industry. Trust me, it was a monumental challenge and Barbara was up to the task!

When Barbara was interviewed and selected as the Plumbing Manufacturers Institute's executive director in 1998, PMI was in a serious state of decline. Membership had declined for several years, association funds were approaching critical levels, and members were questioning the need for and the purpose of an organization like PMI in light of the push for water conservation and the recently implemented U.S. Energy Policy Act.

The previous executive director and his management company resigned unexpectedly at the first meeting of the board of

directors over which I presided in 1997. After their departure, PMI would have no staff, no office from which to work, and a dwindling membership. That's the situation in which Barbara found herself when she accepted our challenge in 1998 to create a stand-alone trade association that was a leader in identifying and addressing industry issues.

I am sure that some of the industry leaders at the time questioned what we were thinking when we chose her to lead us. She had no industry experience, no trade association leadership experience, and would be a female in a male-dominated industry. But the selection team knew a great leader when we saw one. We saw in Barbara the enthusiasm, the collaboration skills, the drive, and the vision that would help us create a vital, leading trade association.

While I left the industry a number of years ago, I have monitored PMI's evolution from the Plumbing Manufacturers Institute to Plumbing Manufacturers International and Barbara's accomplishments with great interest. Now, 18 years later, we can all see that Barbara proved that long-ago selection committee right. While her departure will present some challenges for PMI, she leaves the association strong and in a great place as the leading voice of the plumbing industry in the U.S. and a leader in the global plumbing industry.

I wish Barbara the best in her well-deserved retirement and know that there will be organizations as yet unidentified that will greatly benefit from her leadership in the coming years.

So, congratulations, Barbara, for all that you have done for the industry and best wishes for an enjoyable and productive retirement!

Gary Turner, Chairman, Plumbing Manufacturers Institute Board of Directors; 1997-1998, Water Pik (retired)

From Original 1997-87 Board and Strategic Advisory Council Members

I am thrilled at what you have done for the Industry and so happy to have had a role in your selection. You are truly one great lady! I have admired you from day one, and it only gets better! I wish you and Trey much happiness in your next phase.

Chuck Dowd, MASCO executive (retired)

My congratulations on a job well done and the best for you in your post PMI lifetime. Thanks again for all your service.

Bill O'Keefe, Chairman, PMI, 1998-1999 Symmons CEO (retired)

Continued on page 9

Well Wishes Overflow Barbara Higgens' In-Box

From Mr. O'Keeffe on the occasion of Barb's service anniversary in April:

You were the obvious clear choice for the job based upon your relevant background (selling guitars for a major defense contractor) and of course, your gender was such a good fit for the open-minded plumbing industry. So it is not surprising how well things have turned out. In hiring, hire ATTITUDE whenever you see it and you usually also get APTITUDE as a secondary bonus.

From Former and Current Board and Strategic Advisory Council Members

PMI has been incredibly fortunate to have had your leadership for these many years. You are just an outstanding leader and, better yet, a wonderful person. Always positive and productive. I greatly enjoyed my time working with you and being a part of PMI. Congrats. I'm sending wishes for your next adventure!

David MacNair, Past PMI Board member and formerly of InSinkEerator

Congratulations on your upcoming retirement! Well deserved. You are the consummate professional and I really enjoyed working with you. Best of luck in your new phase and let me know if I can help in any way. Cheers!

Tim Ferry, Emerson, former InSinkEerator president

Paul further informed me about your decision. First, let me say thank you for the extended notice and thank you for your years of great service. This is a well-deserved opportunity to move onto a different stage of your life. I know I will see you again well before your departure.

Jai Shah, President, Delta Faucets, and SAC member

Wow, Barb! I did love reading the announcement and very much appreciate all that you have done and continue to do. This world needs more Barbs!

Ever thought about the White House? That office could use some re-plumbing and I think you'd have a good shot at winning this year. All the best!

Tom White, President, Haws

From PMI's Canadian Friends

Please accept my congratulations on the announcement of your pending retirement! I am sure I will see you at the very least next year at the CIPH Conference and will have an opportunity to congratulate you in person, but I thought that

this newsworthy announcement deserved immediate recognition as well. You have clearly made a huge, positive impact on the plumbing industry in the U.S., as well as here in Canada through the powerful partnership between CIPH and PMI.

Ralph [Suppa] always speaks so highly of you and the great work that you do.

Sian Smith, Senior Director of Procurement, Pricing and IT, Noble, and Immediate CIPH past chair

From Industry Leaders

Congratulations! A true icon in the industry. You will be sorely missed. But you deserve it. We have to do an Irish car bomb in memory to one of my first meetings with you!

Richard O'Reagan, President, MASCO

Great job, Barb. The industry leaders will miss your leadership of and dedication to the purpose of PMI

Donald Milroy, Brasscraft President (retired)

Well, how about that! Quite exciting news indeed. At first I read it and said to myself – What? Barbara's too young to retire! Then I thought about it for a minute and realized that I was 60 years old when I retired (can you believe that was 12 years ago?), and if you stay through the end of 2017 I believe you'll actually be 61 (I'm taking an educated "memory" guess)...so, too young – no way!! I figure maybe you and Trey will head to Phoenix during those harsh Chicago winters (hey, remember, I went to ASU and my Mom & Dad retired to Paradise Valley for many years, so I have a long-time connection to the Phoenix area!).

Anyway, congratulations... and kudos for announcing this ahead of time and taking an active role in the transition – they definitely hired the smartest person of the 18!

I can't wait to see what the next chapter will be. Whatever it is, the people and family around you will be the beneficiaries.

Bob Atkins, President, Grohe (retired)

Thanks for sharing the official announcement. While I will miss working with you, I wish you all the best as you prepare for your next chapter. You are a great partner and a strong advocate for manufacturers. Please let me know if there is anything that I can do to help as the transition begins. In the meantime, there is much work to be done!

Jay Timmons, President and CEO, National Association of Manufacturers

Three PMI Members Win WaterSense Excellence Awards

Congratulations to three PMI members – American Standard Brands, Delta Faucet Company and Kohler Co. – for winning 2016 WaterSense Excellence Awards from the U.S. Environmental Protection Agency (EPA). The annual awards program recognizes WaterSense partners on the cutting edge of water efficiency innovation, collaboration and outreach. Kudos also goes to **Veronica Blette**, the EPA's WaterSense chief, for earning the 2016 Alliance for Water Efficiency (AWE) Water Star Award, which recognizes an “unsung hero” for individual excellence in water efficiency.

American Standard Brands earned an Excellence in Innovation and Research Award recognizing its groundbreaking new product development achievements and water conservation research. In 2015, the company introduced three water-efficient and eco-friendly faucet models under its DXV luxury brand – the Vibrato, Trope, and Shadowbrook – the first entirely 3D-printed kitchen faucets to hit the market. The company also was recognized for its participation in a study on drain line carry in col-

laboration with the Plumbing Efficiency Research Coalition (PERC).

Delta Faucet Company earned its second Sustained Excellence Award for raising awareness about the benefits of the WaterSense program. Delta partnered with Warrior Dash, a messy 5K obstacle course race that hosts more than 34,000 muddy runners nationwide. As part of the partnership, Delta launched its “HappiMess” campaign with a shower station featuring 69 WaterSense-labeled shower heads. In addition, the company donated WaterSense-labeled products to more than 30 homes as part of its St. Jude Dream Home sponsorship and updated its popular continuing education unit (CEU) course on bath trends and products for trade professionals.

Kohler Co. received its fourth Sustained Excellence Award, which recognized its work as a sponsor of the “Change the Course” campaign that encourages consumers to pledge to reduce water use. The company also participated in the “Connect the Drops” campaign to help

California policymakers ensure water efficiency targets are met during the ongoing drought. In addition, Kohler created mobile restrooms with WaterSense-labeled showerheads, toilets and faucets for 2,000 San Francisco residents in need and for the attendees of Bonnaroo, a music festival in Tennessee.

AWE recognized Blette for her passion and persistence in leading the EPA WaterSense program to many great accomplishments, including signing on more than 1,800 organizations, manufacturers and retailers into the Water Sense Partner Network; developing with EPA WaterSense colleague **Stephanie Tanner** an independent certification system for products to earn the WaterSense label; and launching a comprehensive social media program about the “We’re for Water” tour – a national outreach campaign encouraging consumers to save water.

Learn more about the 2016 WaterSense Awards and winners on the EPA website: goo.gl/13MFkk

Get details about Blette and the Water Star Award on the AWE website: goo.gl/59oJrS

PMI Recognized by City of Flint, Michigan, for Water Crisis Response



PMI Starting Two New Research Projects

Two new research projects have been approved by PMI to begin before the end of 2016.

The first is a study that will test the hypothesis that low flow rates yield a greater proliferation of opportunistic pathogens in potable water and create unsafe conditions. Submitting proposals for this work were **Dr. Kyle Bibby** (University of Pittsburgh), **Dr. Marc Edwards** (Virginia Tech), NSF International, and **Dr. Paul Sturman** (Montana State University).

The second study, to be performed by Koeller and Co. in partnership with the Alliance for Water Efficiency, will determine the number of non-efficient water closets that remain within the installed residential base of plumbing fixtures in Arizona, California, Colorado, Georgia, and Texas. This study also will determine the potential water savings that could be achieved through replacement of those non-efficient models. For more information, contact **Matt Sigler**, PMI technical director.

Yvonne Orgill Celebrates Milestone With the BMA (UK)

The annual conference of the Bathroom Manufacturers Association (BMA-UK) held October 3 and 4, 2016 at the Belfry Hotel in the West Midlands, UK was supported by over 250 attendees over the course of two days, including PMI CEO/Executive Director **Barbara C. Higgins** and MASCO's **John Finch**. The event celebrated two important milestones: The BMA turned 15 years old and **Yvonne Orgill**, Chief Executive celebrated her 30th year with the organization. 30 years with a 15-year-old organization... How is that possible you ask? Prior to being known as the BMA, the organization has operated under a number of names including the British Bathroom Council (BBC). Yvonne received the royal treatment as Barb and John posed as **Queen Elizabeth** and **Prince Philip** to present her with a "special edition" of the *Daily Times* (featuring her on the front page) and a bottle of French champagne to celebrate. Please see the photos here.



A meeting of technical minds at the BMA gala: MASCO's John Finch and BMA Technical Director Chris Taylor-Hamlin



Mutual admiration in the States, over the border and across the pond as the celebration continues. Ralph Suppa CIPH president honored Yvonne Orgill by ordering a special cake for her, following the business sessions at the PMI conference.



Clones? Barb and Yvonne have lived parallel lives as heads of their respective organizations. There have been many common themes, challenges and experiences and much to bond over during the 18 years they have worked together.



The BMA's Monday night networking dinner featured a charity raffle to benefit the Children's Burns Trust. The raffle, combined with the charity golf tournament raised, over £1500 for the charity. PMI donated three bottles of classic American bourbon.



During the gala dinner Yvonne, shown with David and Jerry Osborne of Roman Showers, was presented with a dream-come-true: two tickets to Wales v England for the Six Nations Rugby Union tournament in 2017. She later received a team jersey signed by all of the Welsh players. She is a rabid fan!



While PMI's Barbara C Higgins and Masco's John Finch attended technical sessions on BIM during the BMA conference, Barb's husband Trey Higgins (right) represented PMI in the BMA charity golf tournament. His foursome included Jonathan Price, Clif McLellan (left) (both NSF-WrC) and Steve Head, BMA's motivational closing keynote speaker.

Out and About With PMI Staff and Board at ASPE and AWWA Events in Phoenix, Arizona



At ASPE: Ramiro Mata, strategic account manager, CSA Group; Carol Smith and Billy Smith, executive director/CEO, ASPE; Misty Guard, vice president, PMG Programs, ICC; 2017 PMI Secretary-Treasurer-Elect Nate Kogler, Bradley Corporation; and Barbara C. Higgins, CEO/executive director, PMI



PMI Board President, Paul Patton, Delta Faucet Company and Amy Scherer, new PMI Outreach/Communications committee chair and product manager, Speakman Company, at the ASPE show



PMI Secretary-Treasurer, Scott McDonald, Fluidmaster, Inc.; Cynthia Lane, director of engineering and technical services, AWWA; and Barbara C. Higgins, CEO/executive director, PMI, at the AWWA workshop

2016 PMI LEADERSHIP

BOARD OF DIRECTORS

Paul Patton, Delta Faucet Company
President

Peter Jahrling, Sloan Valve Company
Vice President

Scott McDonald, Fluidmaster
Secretary-Treasurer

Fernando Fernandez, TOTO USA
Immediate Past President

Rick Reles, Kohler Company
(1/15–12/16)

Nate Kogler, Bradley Corporation
(1/15–12/16)

Michael Miller, LSP Products
(1/16–12/17)

Todd Teter, Moen, Inc.
(1/16–12/17)

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PMI Headquarters Holiday Schedule

PMI offices will be closed as follows:

November 23 – Closing at 2 p.m.

November 24 – 25

December 26 – January 1

Seasons Greetings

from all of us at PMI

Thank you for your continued support of industry initiatives.
We look forward to serving you in 2017!



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