SPEAKER INFORMATION

Date: Tuesday, October 25, 2016

Event: Water Efficiency and Sustainability Issue Committee Green Panel - Moderator

Time: 2:00 pm - 3:30 pm

Date: Tuesday, October 25, 2016

Event: Interactive Workshop: Proactively Engaging Influencers

Time: 4:00 pm - 5:00 pm

Date: Thursday, October 27, 2016

Event: Advocacy/Government Affairs Committee Meeting

Time: 10:00 am – 11:30 am

Jerry Desmond

PMI Government Relations Consultant, California Office Desmond & Desmond LLC Phone: 916 441 4166

jerry@desmondlobbyfirm.com

Jerry Desmond has served as PMI's California government relations consultant since 2006. Mr. Desmond engages with the legislative and executive branches of state government on legislation and regulations of interest to PMI. He is a legislative advocate and lawyer with the firm Desmond & Desmond LLC. The firm represents the interests of trade associations, businesses and public entities throughout California. Mr. Desmond's indepth knowledge of his clients' interests, his legal and advocacy skills with respect to laws and legislation pertaining to his clients' issues, and his professional manner, have earned him the respect and relationships that bring success in the Capitol.

For the past 30 years, Mr. Desmond has provided comprehensive governmental advocacy services. This includes the analysis of legislation and regulations, as well as the development of legislative and public policy solutions to best serve the interests of his clients. He represents his clients in hearings and meetings with the Governor's Office, the legislature and their staff, state agencies, boards, commissions and legislative bodies.

In addition to lobbying, Mr. Desmond has significant expertise in political and nonprofit law. He has addressed numerous professional associations and public entities on California politics, laws and legislation.

Mr. Desmond joined the firm in 1982 upon earning his law degree from the University of the Pacific, McGeorge School of Law. He became a legislative advocate in 1985. Mr. Desmond is a member of the State Bar of California and the Institute of Governmental Advocates.