

SPEAKER INFORMATION

Date: *Wednesday, November 6, 2019*
Event: *Advocacy/Government Affairs Topics*
“PMI California Update”
Time: *10:45 am – 11:20 am*

Jerry Desmond

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Jerry Desmond has served as PMI's California government relations consultant since 2006. He engages with the legislative and executive branches of state government, advocating PMI's positions and interests on legislation and regulations. He is a legislative advocate and lawyer with his firm Desmond & Desmond LLC. The firm represents the interests of trade associations, businesses and public entities throughout California. Mr. Desmond's in-depth knowledge of his clients' interests, his legal and advocacy skills with respect to laws and legislation pertaining to his clients' issues, and his strategic advice and professional manner have earned him the respect and relationships that bring success in the Capitol.

Mr. Desmond provides comprehensive governmental advocacy services. These include his analysis of legislation and regulations, as well as the development of legislative and public policy solutions to best serve the interests of his clients. He represents his clients in hearings and meetings with the Governor's Office, the legislators and their staffs, state agencies, boards, and commissions.

In addition to lobbying, Mr. Desmond has significant expertise in political and nonprofit law. He has addressed numerous professional associations and public entities on California politics, laws and legislation.

Mr. Desmond joined the firm in 1982 upon earning his law degree from the University of the Pacific, McGeorge School of Law. He became a legislative advocate in 1985. He is a member of the State Bar of California and the Institute of Governmental Advocates.