

## SPEAKER INFORMATION

### **Jerry Desmond**

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Jerry Desmond, a legislative advocate and lawyer, has served as PMI's California government relations consultant since 2006. He engages with the state government's legislative and executive branches, advocating PMI's positions and interests on legislation and regulations.

His firm, Desmond & Desmond LLC, represents the interests of trade associations, businesses and public entities throughout California. Desmond has earned the respect and relationships that bring success in the Capitol through his in-depth knowledge of clients' interests, his legal and advocacy skills concerning laws and legislation related to his clients' issues, and his strategic advice and professional manner.

He provides comprehensive governmental advocacy services, including analyzing legislation and regulations and developing legislative and public policy solutions to best serve clients' interests. He represents his clients in hearings and meetings with the governor's office, the legislature and their staff, state agencies, boards, commissions, and legislative bodies.

In addition to lobbying, Desmond has significant expertise in political and nonprofit law. He has addressed numerous professional associations and public entities on California politics, laws and legislation.

He joined the firm in 1982 upon earning his law degree from the University of the Pacific, McGeorge School of Law. Desmond became a legislative advocate in 1985. He is a member of the State Bar of California and the Institute of Governmental Advocates.