

What is PMI?



Plumbing Manufacturers International (PMI) is the international trade association for plumbing product manufacturers. Its members produce 90% of the plumbing products used in the United States. PMI serves its members through information exchange, early warning notice on critical industry issues, advocacy and as a technical resource.

PMI has built strategic alliances with its counterpart organizations in Canada, the United Kingdom and Australia. PMI staff regularly attends international trade shows and conferences such as CEIR (European Valve Association), World Plumbing Council (WPC), Bathroom Manufacturers Association BMA), Canadian Institute of Plumbing and Heating (CIPH).

The association advocates for its members and the industry in regulatory and legislative matters, and is a source for industry information. PMI serves as a coordinating and decision-making body to address with industry issues. Active throughout the industry, PMI staff sits on a variety of key industry committees, helping to develop and maintain codes and standards. PMI members have exclusive access to the U.S. Department of Commerce through ITAC/9 which focuses on Fair Trade issues.

PMI is active in a variety of key industry groups including:

- United States Green Building Council (USGBC)
- Alliance for Water Efficiency (AWE - charter member)
- National Association of Manufacturers (NAM)
- National Association of Homebuilders Leading Suppliers Council

PMI hosts www.safep plumbing.org, an educational website aimed at policy makers, regulators, journalist and the public to present the facts about critical industry issues and initiatives. PMI conducts forums and workshops to provide members with important unique insight into key issues. PMI members also benefit from the information posted for them on the association's website: www.pmihome.org

Membership in PMI is open to manufacturers of plumbing industry products including potable water supply system components, fixture fittings, waste fixture fittings, fixtures, flushing devices, sanitary drainage system components, and plumbing appliances, which are marketed and sold within the United States and Canada.

The mission of PMI is:

- To promote the water efficiency, health, safety, quality and environmental sustainability of plumbing products while maximizing consumer choice and value in a fair and open marketplace.
- To provide a forum for the exchange of information and industry education.
- To represent openly the members' interests and advocate for sound environmental and public health policies in the regulatory/legislative processes.
- To enhance the plumbing industry's growth and expansion.



Members in 24 states with 54 U.S. locations

American Standard Brands, Inc.	KWC America, Inc.
Bradley Corporation	Lavelle Industries
BrassCraft Manufacturing	LSP Products
Chase Brass & Copper Company	Moen Incorporated
CSA International	Mueller Brass Company
Delta Faucet Company	NEOPERL, Inc.
Dornbracht America, Inc.	NSF International
Duravit USA, Inc.	Pfister
Fisher Manufacturing Company	Reed Construction Data
Fluidmaster, Inc.	Sloan Valve Company
Hansgrohe, Inc.	Speakman Company
HOLDRITE	Symmons Industries, Inc.
InSinkErator	T&S Brass & Bronze Works, Inc.
International Association of Plumbing & Mechanical Officials	TOTO USA
International Code Council - Evaluation Services	VitrA USA
Kohler Company	Water Pik, Inc.
	WCM Industries, Inc.



PMI Leadership

Executive Committee

President: Tim Kilbane, Symmons Industries
 Vice President: Fernando Fernandez, TOTO USA
 Treasurer: Paul Patton, Delta Faucet Company
 Immediate Past President: Jeff Baldwin, T&S
 Brass and Bronze Works

Directors at Large

Peter Jahrling, Sloan Valve Company
 C.J. Lagan, American Standard Brands, Inc.
 Rick Reles, Kohler Company
 Scott McDonald, Fluidmaster

PMI Staff

CEO/Executive Director: Barbara C. Higgins
 Technical Director: Matt Sigler
 Communications Manager: Dawn Robinson
 Association Manager: Jodi Stuhrberg

Technical Consultant

Jim Galvin

Legal Counsel

Erin Shencopp, Jones Day

Lobbyists

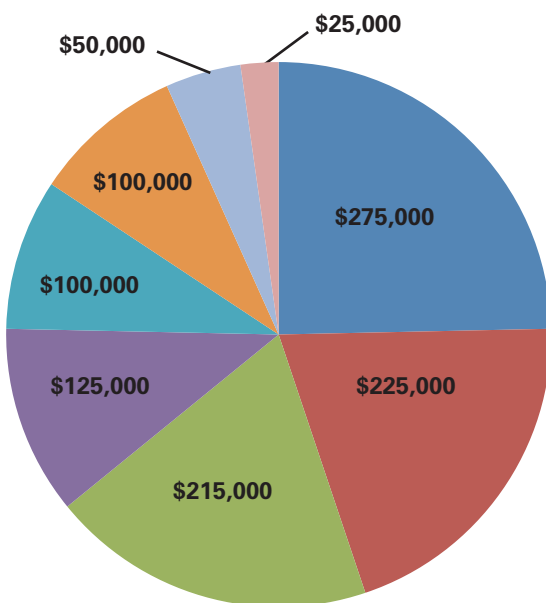
Jerry Desmond, Desmond & Desmond (CA)
 Stephanie Salmon (US)

Webmaster and Graphic Design

Maureen Baird Graphic Design

Quantifying PMI's Value

Why PMI: What's in it for you



- Industry Monitoring
- Lobbying Services
- Full Time Codes & Standards Coverage
- PMI Benchmarking and Outreach
- Crisis Coverage and Communication
- Fair Trade Coverage
- International Outreach
- PMI Industry Partnering

Fast Facts About the Value of PMI Membership

Advocacy

- PMI lobbyists currently provide representation on the federal level and in California. Estimate for member companies to do this individually would be over \$225,000!
- PMI provides ongoing tracking of new federal, state and county water conservation initiatives covered by PMI on behalf of membership.
- On average, PMI tracks, analyzes and reports on 120 state legislative issues per year affecting plumbing products. Updates are published weekly.

Industry Voice

- PMI members have exclusive access to U.S. Department of Commerce through ITAC/9 on Fair Trade Issues.
- PMI is a charter member of Alliance for Water Efficiency.
- PMI is a member of United States Green Building Council.
- PMI is an active member of National Association of Manufacturers.
- PMI hosts www.safeplumbing.org, an educational website aimed at policy makers, regulators, journalists and the public to present the facts about critical industry issues and initiatives.
- PMI members receive worldwide representation on industry issues through international allied associations such as World Plumbing Council, CEIR (European Valve Council), Bathroom Manufacturers Association (UK), Plumbing Products Industry Group-Australia and Canadian Institute of Plumbing and Heating.

Codes and Standards Representation

- PMI staff sits on a variety of key industry committees and attends approximately 20 codes and standards meetings/hearings per year.
- PMI staff tracks an average of 81 code issues per year for the 3 major model code writing authorities.

Knowledge Exchange

- Regular updates via conference call: Tech Talk, Advocacy/Outreach, Government Affairs.
- PMI members receive exclusive access to information through our semi-annual meetings, instructional workshops, *Ripple Effect* monthly newsletter, *Inside My PMI* bi-weekly e-newsletter, and the "Members Only" section of our website.

PMI Embraces and Actively Promotes the Efficient Use of Water

- PMI works closely with the U.S. Environmental Protection Agency as a WaterSense partner to support and promote the WaterSense program.
- PMI proactively drafted and supported legislation to promote the use of high efficiency products in California, Texas and Colorado.
- PMI has formal relationships with allied international groups to exchange and promote world-best practices for the efficient use of water: Bathroom Manufacturers Association (UK), Plumbing Products Industry Group (Australia) and the Canadian Institute of Plumbing & Heating; and at home with the American Society of Plumbing Engineers and the American Rainwater Catchment Systems Association.
- PMI regularly hosts Water Efficiency and Sustainability Forums, inviting stakeholders and interested parties, including conservation groups and utilities.
- PMI members proactively work to promote water efficiency and water efficient products. Members' actions speak as loudly as their words in places like Orme, TN and in response to humanitarian needs including Habitat for Humanity and The Storehouse of World Vision.

Members in 23 states with 55 U.S. locations

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Chase Brass & Copper Company
CSA International
Delta Faucet Company
Dornbracht America, Inc.
Duravit USA, Inc.
Fisher Manufacturing Company
Fluidmaster, Inc.
Hansgrohe, Inc.
HOLDRITE
InSinkErator
IAPMO
ICC-ES
Kohler Company
KWC America, Inc.
Lavelle Industries
LSP Products
Moen Incorporated
Mueller Brass Company
NEOPERL, Inc.
NSF International
Pfister
Reed Construction Data
Sloan Valve Company
Speakman Company
Symmons Industries, Inc.
T&S Brass & Bronze Works, Inc.
TOTO USA
VitrA USA
Water Pik, Inc.
WCM Industries, Inc.

PMI Member International Locations



Plumbing Manufacturers International (PMI) is the international trade association for plumbing product manufacturers. Its members produce plumbing products in 30 countries around the globe. PMI serves its members through information exchange, early warning notice on critical industry issues, advocacy and as a technical resource.

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Members in 30 Countries

Australia	Iraq	Russia
Brazil	Ireland	Saudi Arabia
Canada	Italy	South Korea
China	Kingdom of Bahrain	Spain
Denmark	Libya	Switzerland
Egypt	Malaysia	Thailand
France	Mexico	Turkey
Germany	Morocco	United Arab Emirates
Hong Kong	Netherlands	United Kingdom
India	New Zealand	United States of America

